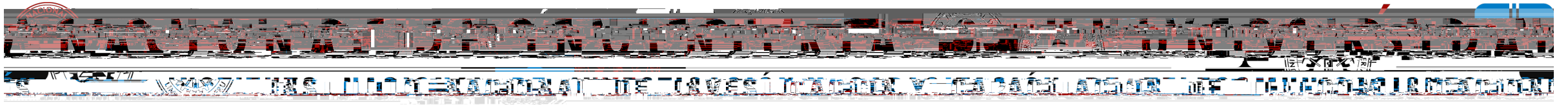




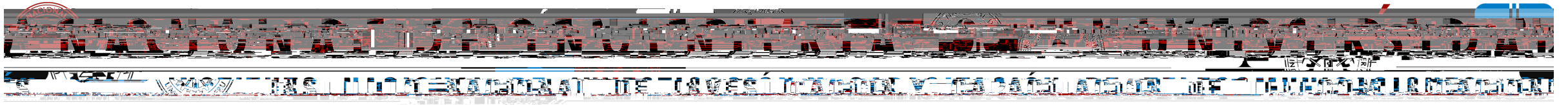
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Priority area: **Cybersecurity**

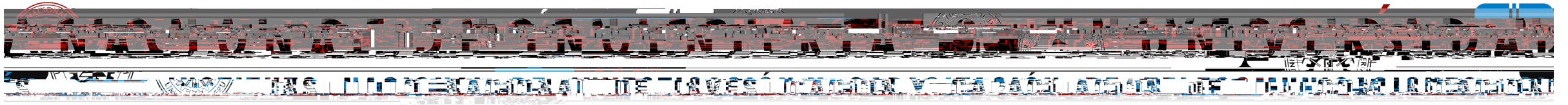
Important issues:

- Course definition
- Establishing the number of hours
- Develop materials
- Disseminate the courses



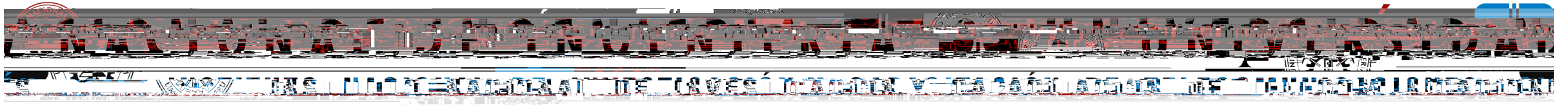
## Best practice in training needs analysis

- In process of implementing ISO 21001.



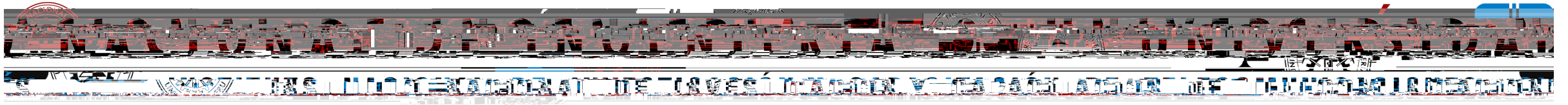
## New trends in online training

- Using offline content; where the learner pays a kind of membership fee and accesses a pool of courses.



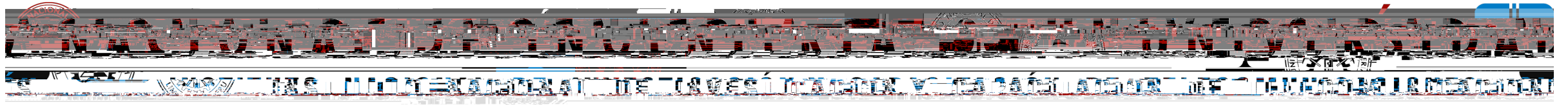
What are the advantages of using external experts to deliver your courses?

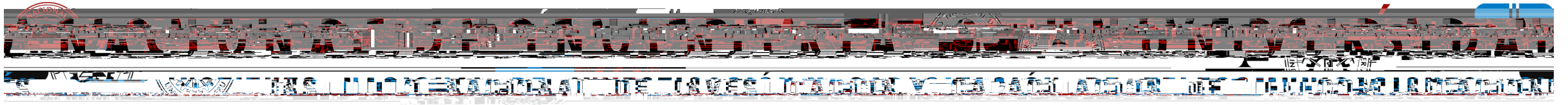
External experts provide flexibility in planning specialised courses, as CoE experts are not always available. In addition, having external experts opens up perspectives on the topic, with experiences from other institutions or companies.



What are the challenges?

As the world is now global the search of experts involves Internet and social media which provides huge data, so one challenge is to identify a small number of probable experts





What do you do to maintain a relationship with the experts for future work?

INICTEL-UNI provides a certificate to all trainers and lecturers if requested.

Also, our CoE maintains contact with the experts sending information of future activities and replying any request received.



# ¡GRACIAS!



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